



INVESTOR PRESENTATION

October 2019

Disclaimer

NOT FOR DISTRIBUTION TO ANY PERSON OR ADDRESS IN THE U.S.

IMPORTANT: You must read the following before continuing. The following applies to the presentation materials following this page, and you are therefore advised to read this carefully before reading, accessing or making any other use of the presentation materials. In accessing the presentation, you agree to be bound by the following terms and conditions, including any modifications to them any time you receive any information from us as a result of such access.

This presentation is an advertisement for the purposes of Regulation (EU) 2017/1129 and not a prospectus or offering memorandum and investors should not subscribe for or purchase any notes (the "Notes") referred to in this presentation except on the basis of the information in the Prospectus (as defined below).

This investor presentation has been prepared by Metro Bank PLC (the "Issuer"). This presentation is for informational purposes only and does not constitute or form part of, and should not be construed as, an offer, invitation or inducement to purchase or subscribe for any Notes nor shall it or any part of it form the basis of, or be relied upon in connection with, any contract or commitment whatsoever. This presentation is not a prospectus or offering memorandum and any decision to purchase Notes should be made solely on the basis of the base prospectus dated 17 September 2019 and as supplemented by the supplement expected to be dated on or around 2 October 2019 (together the "Prospectus"), published by the Issuer at <https://www.metrobankonline.co.uk/investor-relations/important-information-emptp/>

No person shall have any right of action (except in case of fraud) against the Issuer or any other person in relation to the accuracy or completeness of the information contained herein or in any other document made available in connection with the transaction described in this presentation (the "Transaction") or the Notes.

The information contained in this presentation has not been independently verified. Merrill Lynch International (the "Lead Manager") or its affiliates, agents, directors, partners and employees accepts any responsibility whatsoever for, or any liability for any loss howsoever arising, directly or indirectly, from this presentation or its contents, or makes any representation or warranty, express or implied, as to the contents of this presentation or for any other statement made or purported to be made by it, or on its behalf, including (without limitation) information regarding the Issuer or the Notes and no reliance should be placed on such information. To the fullest extent permitted by applicable law, the Lead Manager accordingly disclaims any and all responsibility and/or liability, whether arising in tort, contract or otherwise, which they might otherwise have in respect of this presentation or any such statement.

This presentation should not be considered as a recommendation that any investor should subscribe for or purchase Notes, and must be read together with the Prospectus. Any person who subsequently acquires Notes is advised to rely on the Prospectus and not any information contained in this presentation, which is subject to amendment, revision and updating. In particular, investors should pay special attention to any sections of the Prospectus describing the relevant risk factors.

The merits or suitability of the Transaction and the Notes described in this presentation to any investor's particular situation should be independently determined by such investor. Any such determination should involve, inter alia, an assessment of the legal, tax, accounting, regulatory, financial, credit and other related aspects of the Transaction or the Notes. No person is authorised to give any information or to make any representation not contained in and not consistent with this presentation and the Prospectus and, if given or made, such information or representation must not be relied upon as having been authorised by or on behalf of the Issuer. To the extent available, the industry, market and competitive position data contained in this presentation come from official or third-party sources. Third party industry publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. While the Issuer reasonably believes that each of these publications, studies and surveys has been prepared by a reputable source, neither the Issuer nor the Lead Manager have independently verified the data contained therein. In addition, certain of the industry, market and competitive position data contained in this presentation come from the Issuer's own internal research and estimates based on the knowledge and experience of the Issuer's management in the markets in which the Issuer operates and the current beliefs of relevant members of management. While the Issuer reasonably believes that such research and estimates are reasonable and reliable, they, and their underlying methodology and assumptions, have not been verified by any independent source for accuracy or completeness and are subject to change. Accordingly, reliance should not be placed on any of the industry, market or competitive position data contained in this presentation.

This presentation is confidential and is being submitted to selected recipients only. If handed out at a physical roadshow meeting or presentation, it should be returned promptly at the end of such meeting/presentation. It may not be reproduced (in whole or in part), distributed or transmitted to any other person without the prior written consent of the Issuer. The information contained in this presentation has not been subject to any independent audit or review.

Disclaimer

This presentation is not directed or intended for distribution to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to the law or regulation of that jurisdiction or which would require any registration or licensing within such jurisdiction. In particular these materials are not intended for distribution in the United States (as defined in Regulation S) under the United States Securities Act of 1933, as amended. Persons who come into possession of any document or other information referred to herein should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of such jurisdictions.

This presentation is being distributed only to and directed only at (i) persons who are outside the UK, or (ii) persons who are in the UK who are (a) persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 or (b) otherwise, persons to whom it may otherwise lawfully be distributed (all such persons together being referred to as "relevant persons"). The presentation is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this presentation relates is available only to relevant persons and will be engaged in only with relevant persons. This presentation may only be communicated to persons in the UK in circumstances where section 21(1) of the Financial Services and Markets Act 2000 does not apply to the Issuer.

MIFID II PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET – Solely for the purposes of each manufacturer's (as defined in Directive 2014/65/EU (as amended, "MiFID II")) product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market of the Notes is eligible counterparties and professional clients only, each as defined in MiFID II; and (ii) all channels for the distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

PRIIPS REGULATION - PROHIBITION OF SALES TO EEA RETAIL INVESTORS – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of MiFID II; or (ii) a customer within the meaning of Directive (EU) 2016/97, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

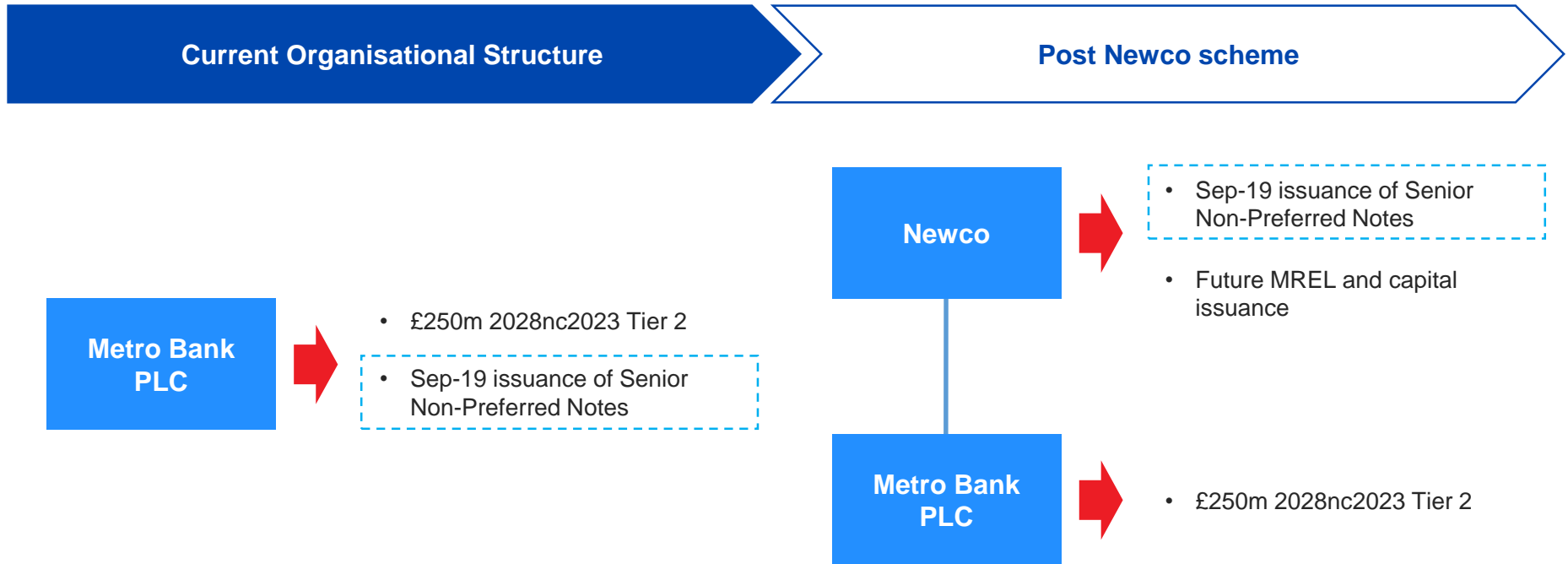
This presentation may include statements that are, or may be deemed to be, forward-looking statements. Forward-looking statements typically use terms such as "believes", "projects", "anticipates", "expects", "intends", "plans", "may", "will", "would", "could" or "should" or similar terminology. Any forward-looking statements in this presentation are based on the Issuer's current expectations and, by their nature, forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond the Issuer's control, that could cause the Issuer's actual results and performance to differ materially from any expected future results or performance expressed or implied by any forward-looking statements. As a result, recipients are cautioned not to place undue reliance on such forward-looking statements. Past performance should not be taken as an indication or guarantee of future results, and no representation or warranty, express or implied, is made regarding future performance. Some of the information is still in draft form and will only be finalised, if legally verifiable, at a later date. None of the Issuer, the Lead Manager or any other person undertakes any obligation to release the results of any revisions to any forward-looking statements in this presentation that may occur due to any change in its expectations or to reflect events or circumstances after the date of this presentation and the parties named above disclaim any such obligation.

MREL issuance: summary transaction terms

Issuer	Metro Bank PLC
Notes	Senior Non-Preferred Notes
Documentation	The Issuer's EMTN Programme dated 17 September 2019, as supplemented by the supplement expected to be dated on or around 2 October 2019
Size	GBP300m
Format	RegS Registered
Issuer Ratings	BB
Expected Issue Ratings	BB
Tenor	6NC5
Coupon	Fixed rate, semi-annual, reset on the call date to the 1yr Gilt rate plus the initial margin
Substitution of Metro Bank	Permissible (I) in the case of a Newco Scheme occurring (as described in the Base Prospectus), or (II) provided such substitution will not be materially prejudicial to the interests of the Holders and certain other conditions
Denominations	£100,000 x £1,000
Expected Listing	London Stock Exchange
Governing Law	English law
Sole Bookrunner	BofA Merrill Lynch



Metro Bank PLC current and future organisational structure



- By 1 January 2022, Metro Bank will be required to establish a non-operating bank holding company (“Newco”)
- Upon a Newco scheme occurring (as described in the Base Prospectus) the contemplated Sep-19 issuance will move to Newco and rank equally with all future Newco senior issuance
- Once in place, Newco will be the issuing entity for all future external capital and MREL transactions

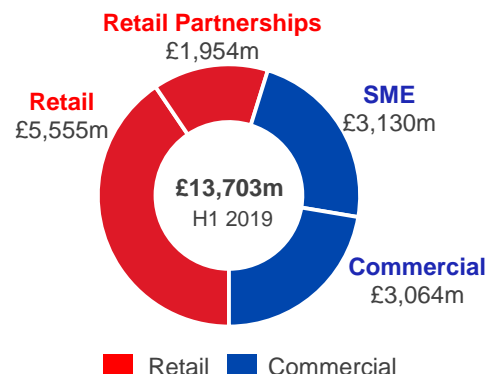
Metro Bank Overview

A full service retail & commercial bank



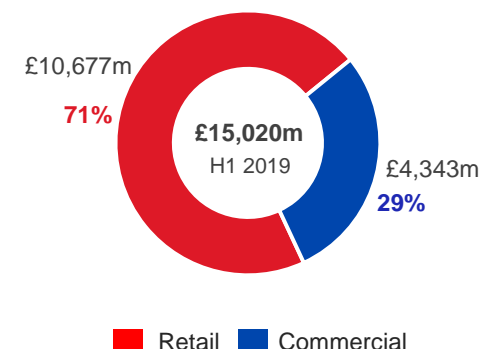
Deposits

- Current accounts
- Cash management
- Deposits – term & variable
- £, \$, € accounts (vast majority of business is in sterling)



Lending ⁽¹⁾

- Mortgage lending (incl. BTL)
- Private banking⁽²⁾
- Consumer credit
- Commercial term loans
- Asset & invoice finance



Product offering supported by integrated multi-channel distribution

Store network



- 68 full-service stores with distinctive design and locations
- c.80% retail accounts opened in under 30 mins in 2018
- In-store safe deposit boxes generate fee income

Online



Phone



Mobile



Partnerships & Intermediaries



- Partnerships with wealth management and pension firms
- Intermediary distribution (mortgages, asset & invoice finance)

With an integrated physical & digital footprint

Unique stores

- High-visibility, high-specification stores, in prime locations where people live, work and play to achieve an interconnected “network effect”
- Stores are open seven days a week with longer hours than competitors
- 87% brand recognition. Our stores drive brand awareness⁽¹⁾

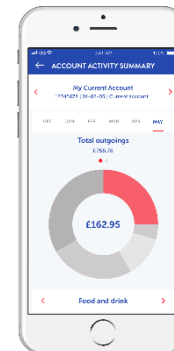


c. 8 new stores in 2019 plus 2 C&I stores



Digital investments

- Insights launched for personal customers
- International payments through the app
- Current Account opening online launched
- Instant Access Savings application
- Pindrop



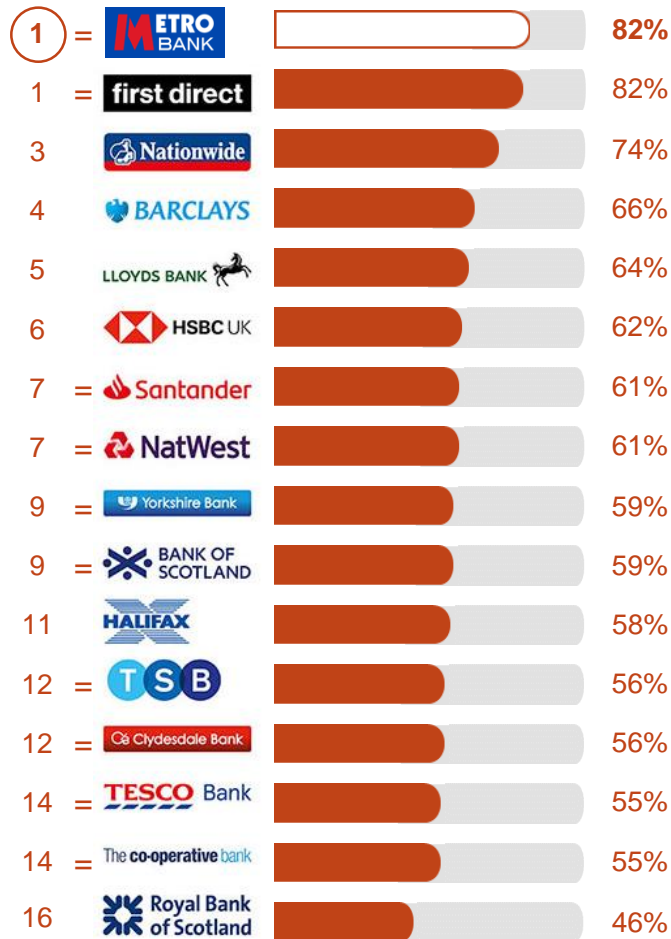
2nd highest rated banking app overall⁽²⁾

36% of current account holders used physical & digital in the last 90 days

Continuing to create FANS

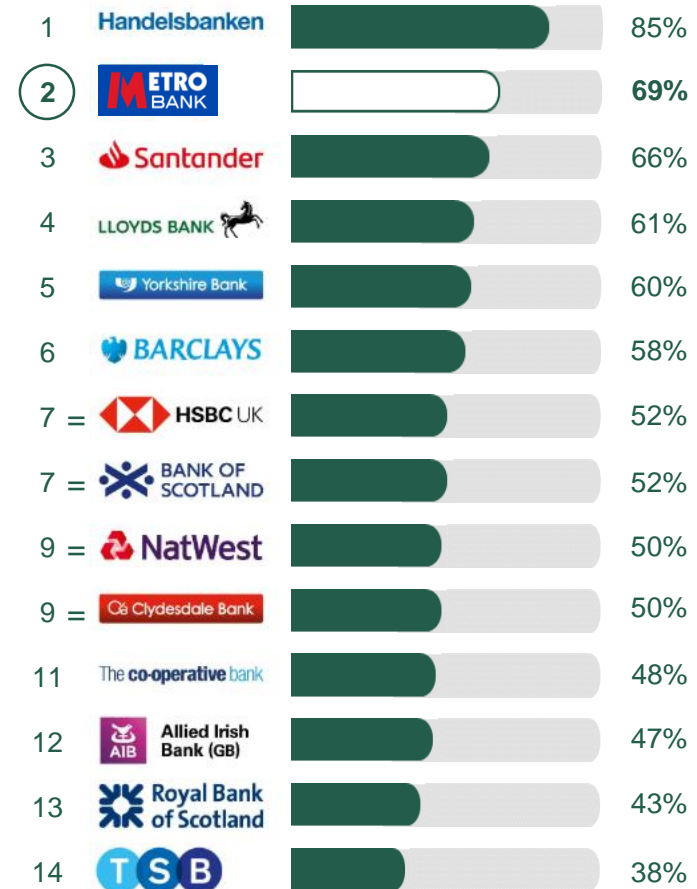
Number one service for personal customers...

Personal Current Accounts: Overall Quality of Service⁽¹⁾



...and well positioned to challenge for the top spot in SME

Business Current Accounts: Overall Quality of Service⁽¹⁾



H1 2019 Update

2019 is a year of transition, positioning for the future

Challenging H1 for Metro Bank

RWA adjustment

- Implementing detailed remediation plan

Intense speculation impacted deposit flows

- Net outflows in February and May, returned to growth in June, July and August supported by competitively priced fixed-term savings accounts
- Managed lending volumes and deposit initiatives

Profitability

- IFRS 16 and Tier 2 debt costs weighed on performance year-on-year

Actions taken to strengthen balance sheet

Robust capital position

- CET1 ratio up to 16.1% pro forma at H1 19 (FY18:13.1%) supported by £375m equity raise and sale of £521m non-strategic loan portfolio

Highly liquid

- Liquidity Coverage Ratio up to 163% at H1 19 (FY18:139%)

Strong asset quality

- Cost of risk improved to 6bps at H1 19 (H1 18: 8bps)

Platform for long-term profitable growth

Governance and leadership changes

- Search for an independent Chairman commenced; new NED appointed
- Strengthened management team⁽¹⁾ with new CIO and CTO

Momentum in core franchise

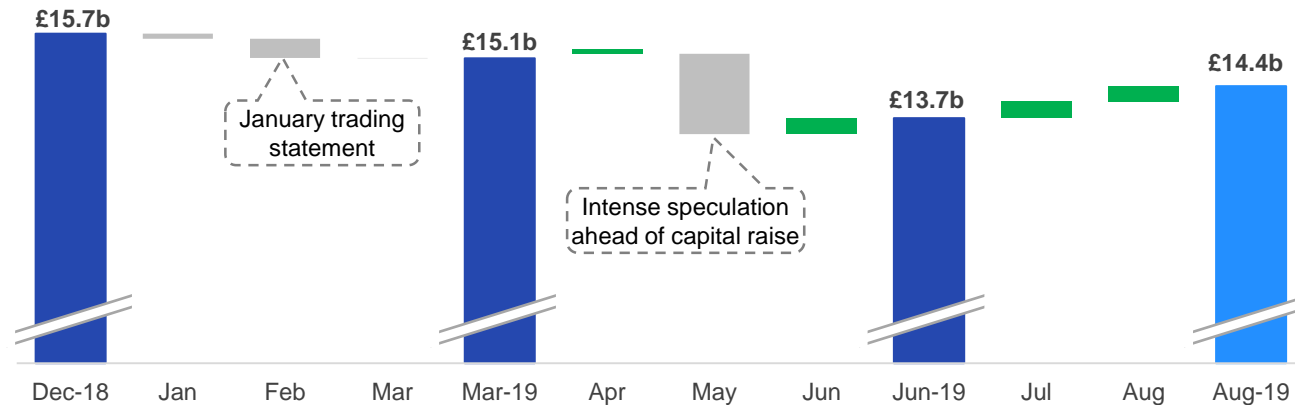
- Grown to over 1.8m accounts, with current accounts up 22% y-o-y
- Won 18% of business switchers in London and the South East⁽²⁾

Focus on strategic initiatives

- 1 Increased cost savings identified at lower cost to achieve
- 2 Fees and other income in H1 19 up 61% y-o-y and C&I will accelerate reach and offering to SMEs
- 3 Rebalanced lending underway

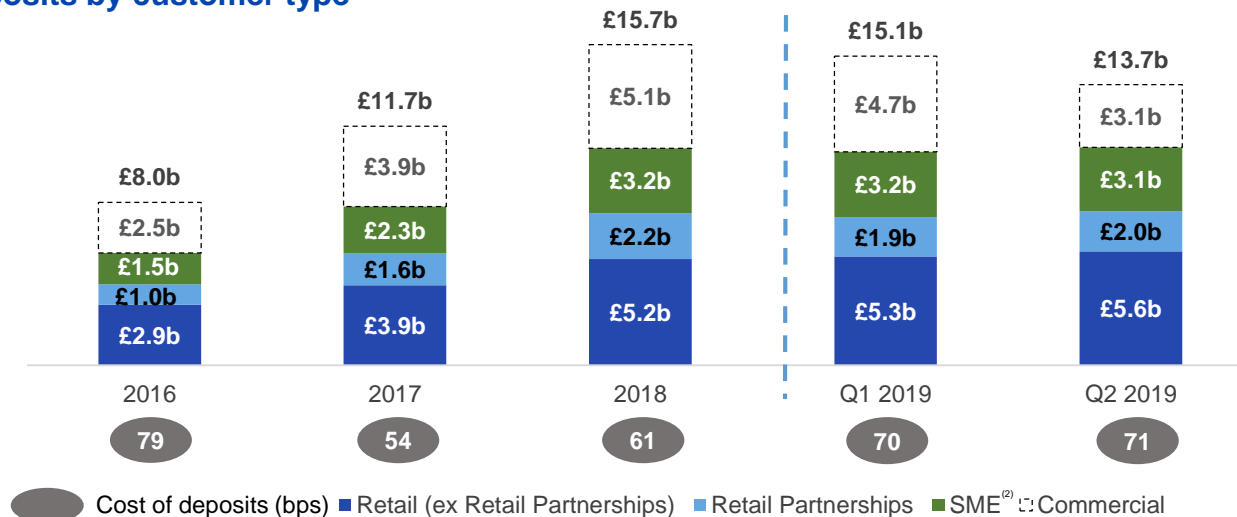
Stable performance of retail and SME deposit base despite intense speculation

Net deposit flows



- Deposits have returned to growth with net inflows of over £1b across June, July and August following the successful completion of the capital raise

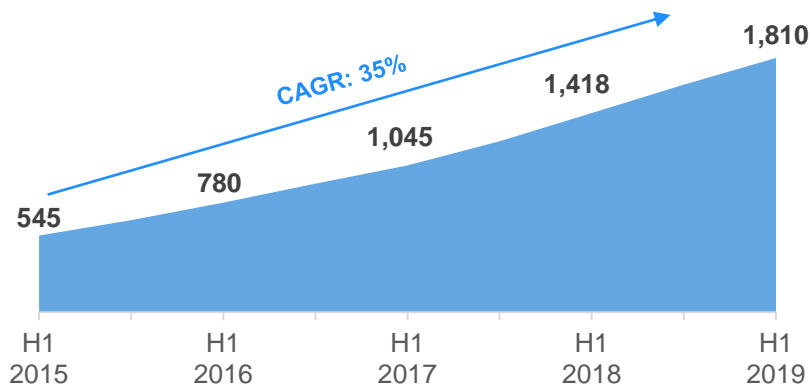
Deposits by customer type



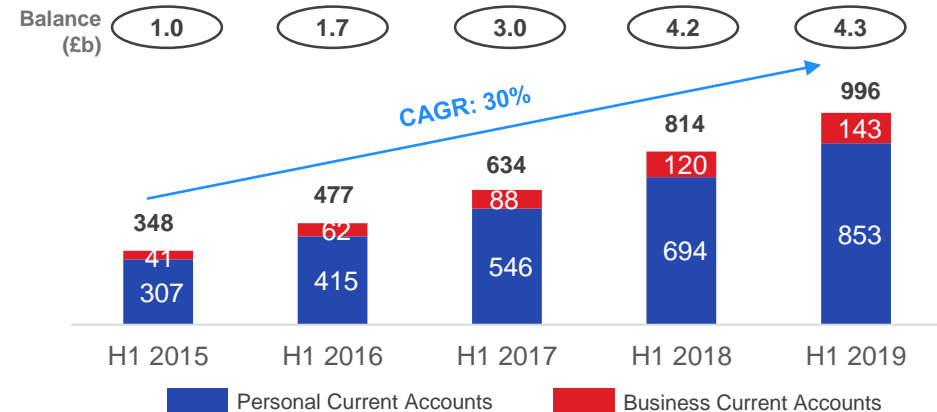
- Growth in retail deposits and stable SME⁽¹⁾ deposit performance, with headline numbers impacted by withdrawals primarily from a limited number of commercial customers
- Q2 current accounts 31% of total deposits (Q1: 30%), with demand savings 40% (Q1: 44%) and fixed term savings accounts 28% (Q1: 26%)

With continued customer momentum underpinned by personal and business current account growth

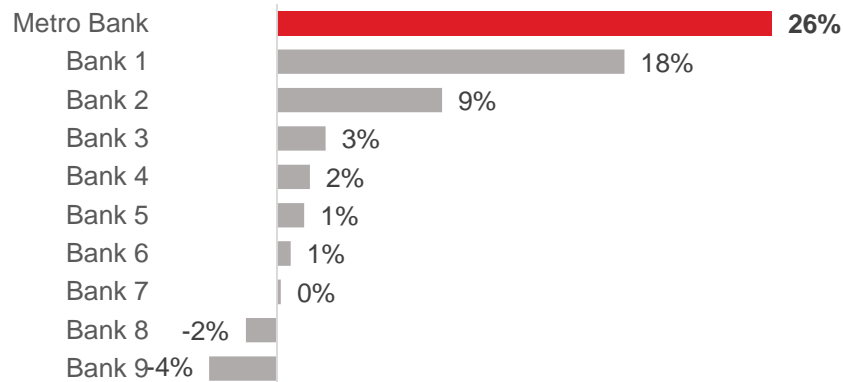
Total customer accounts ('000)



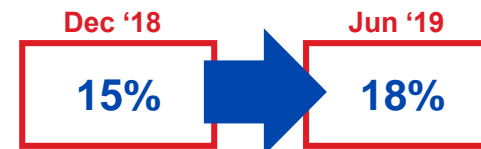
Current accounts ('000)



CAGR (2015 – 2018) in Business Current Account market share ⁽¹⁾



Winning Business Current Account switchers in London and the South East ⁽²⁾



Action taken to maintain a strong and resilient balance sheet



Equity raise completed

- June 2019 issuance upsized from £350m to £375m to meet demand. Pro forma CET1 ratio of 16.1%⁽¹⁾ up from 13.1%



Asset disposals

- LCR increased to 163% from 139% following £1.5bn sale of non-LCR eligible investment securities, primarily RMBS, corporate bonds, and covered bonds
- Executed £521m loan portfolio disposal, acquired 2017, delivering £181m RWA reduction and 30pbs uplift in CET1⁽¹⁾



Managing lending volumes

- Repriced residential mortgages and retail BTL products
- Fulfilled committed pipeline and continued to support existing and new relationship customers
- Scaled back high RWA commercial lending e.g. real estate



Continued focus on low risk lending

- Reflected in cost of risk at 6bps reduced from 8bps



Deposit gathering initiatives

- Competitively priced fixed term savings accounts
- Launched savings campaigns in-store, on website and social media

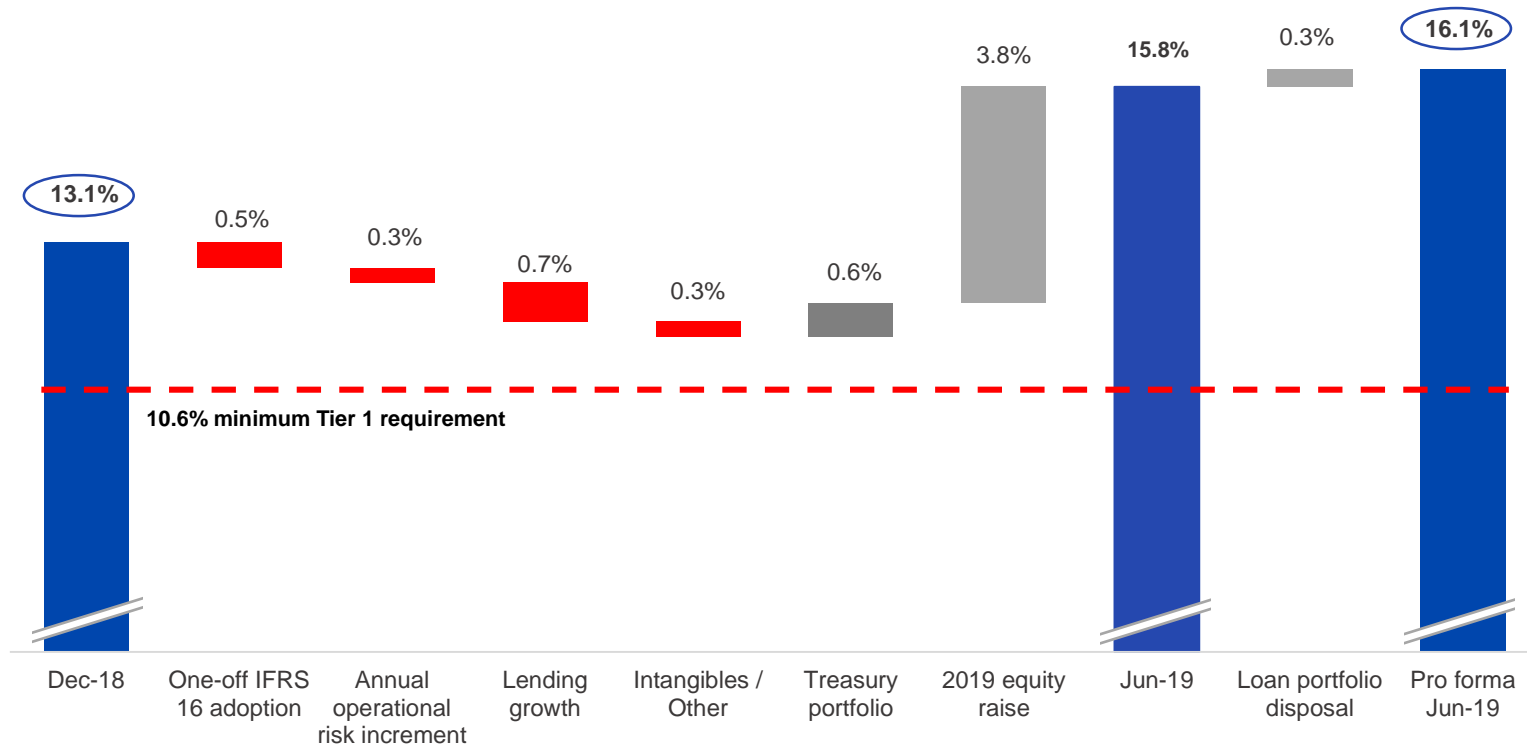
Loan to deposit ratio 104% at 31 August 2019, from 109% at H1 2019

Managing towards targeted loan to deposit range 85-90% over medium term

Expecting c.100% by year-end

Successful equity raise provides CET1 headroom for controlled growth over the medium-term

Strong CET1 ratio supported by £375 million equity capital raise



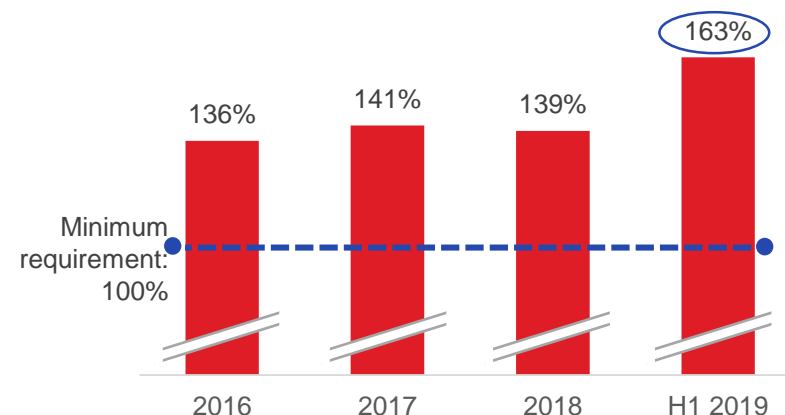
Strong, liquid balance sheet

£'m	Unaudited H1 2019	Unaudited H1 2018	Growth
Loans and advances to customers ⁽¹⁾	14,989	12,013	25%
Treasury assets ⁽²⁾	4,668	6,453	(28%)
Assets classified as held for sale	521	-	-
Other assets ⁽³⁾	1,179	669	76%
Total assets	21,357	19,135	12%
Deposits from customers	13,703	13,736	-
Deposits from central banks	3,801	3,801	-
Debt securities	249	249	-
Other liabilities	1,837	252	626%
Total liabilities	19,590	18,038	9%
Shareholders' funds	1,767	1,097	61%
Total equity and liabilities	21,357	19,135	12%

Capital adequacy & liquidity coverage ratios:

CET1 capital ratio ⁽⁴⁾	16.1%	12.7%	340bps
Total capital ratio ⁽⁴⁾	18.8%	16.2%	260bps
Regulatory leverage ratio ⁽⁴⁾	7.2%	4.6%	260bps
Risk weighted assets ⁽⁴⁾	9,372	6,944	35%
Loan to deposit ratio	109%	87%	22pp
Liquidity coverage ratio	163%	141%	22pp

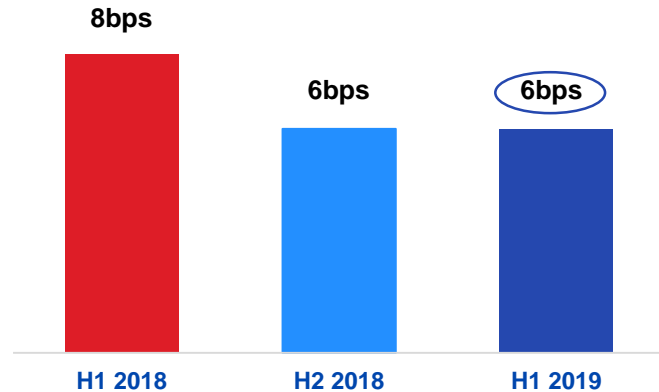
Highly liquid, with Liquidity Coverage Ratio exceeding minimum requirements



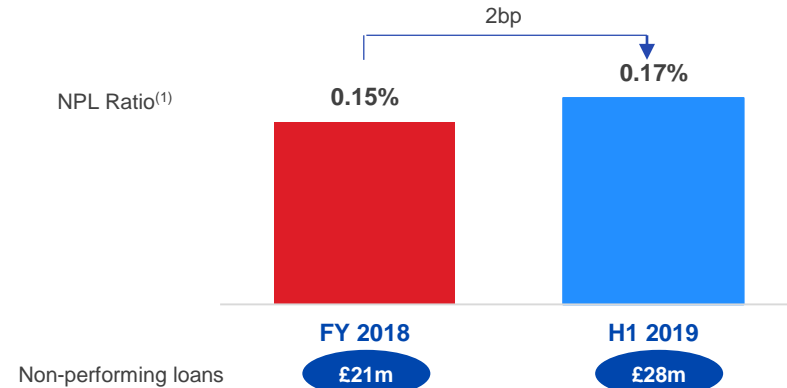
- Increase in other assets primarily reflects the recognition of the right of use asset under IFRS 16
- Increase in other liabilities reflects an increase in repo funding and the adoption of IFRS 16 as outlined at 1Q19
- Quality of liquidity resources high, with 99% held as cash, government bonds and AAA-rated instruments⁽⁵⁾

Focus on low risk lending is unchanged, with continued strong asset quality and low cost of risk

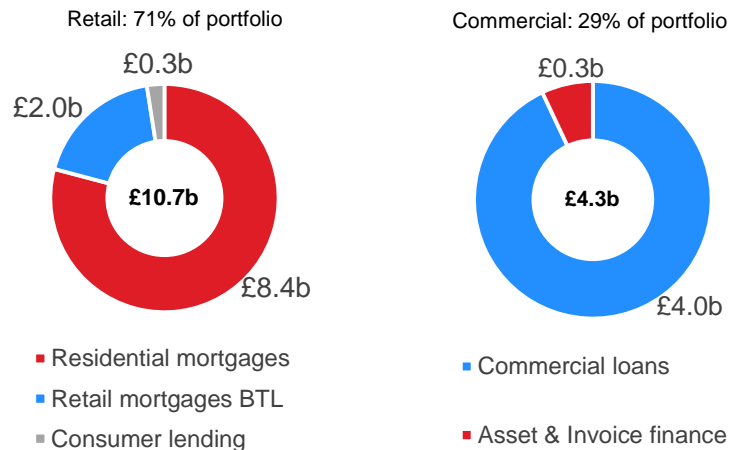
Low cost of risk



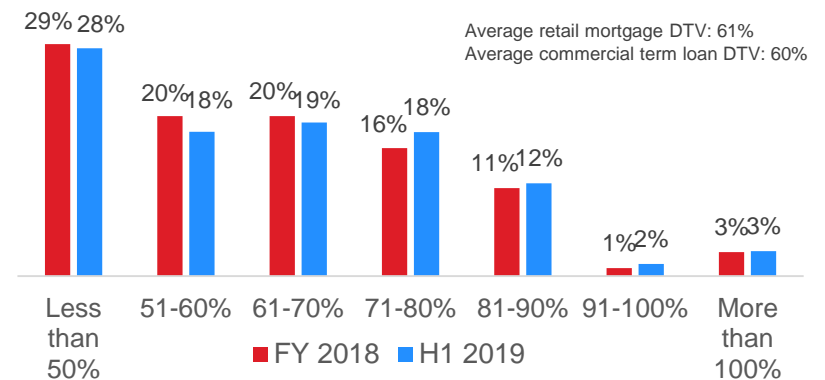
Strong asset quality



Low risk lending portfolio⁽²⁾



Conservative debt to value profile



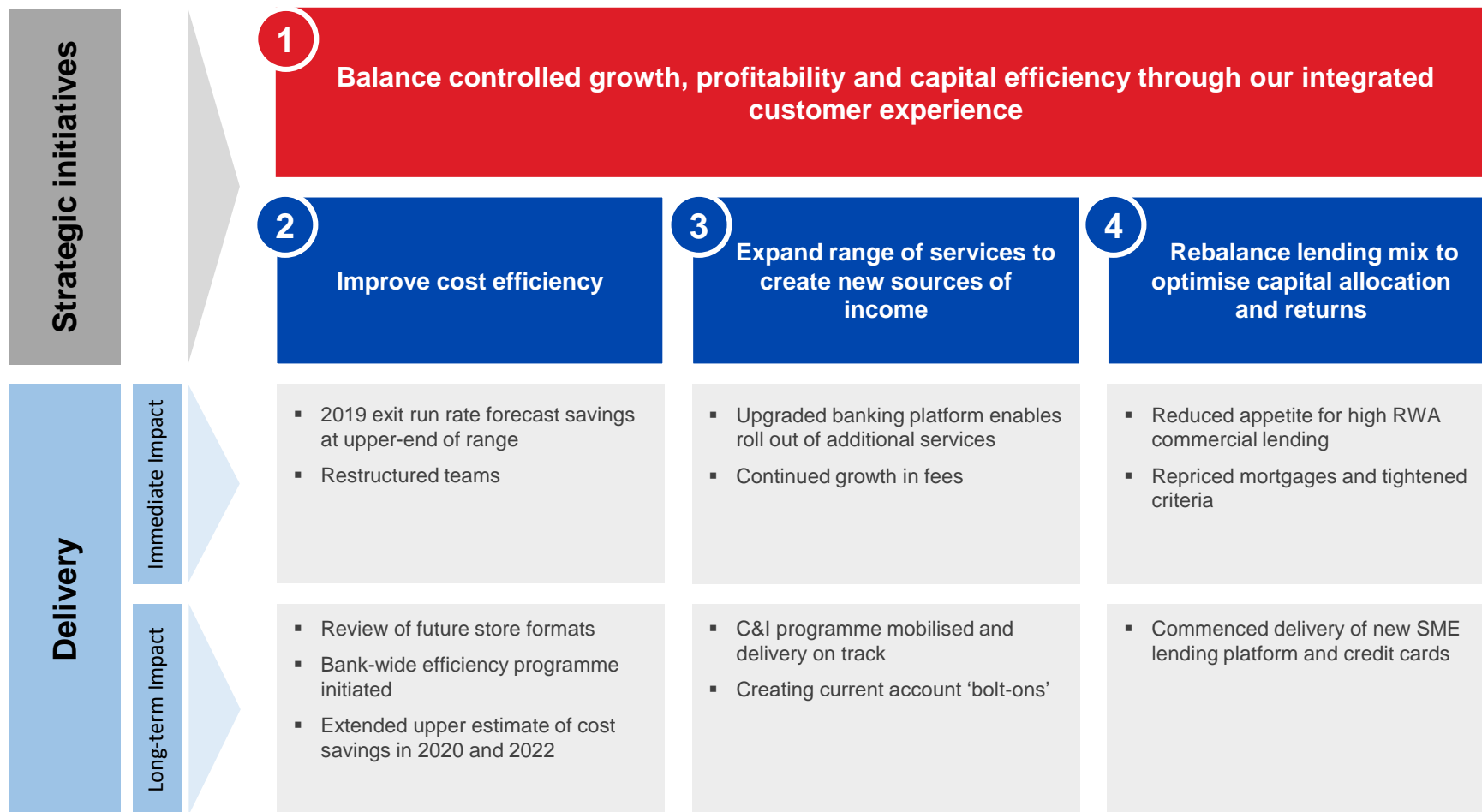
Strong fee and revenue growth offset by lower NIM and continued investment

£'m	Unaudited H1 2019	Unaudited H1 2018	Growth
Net interest income	166.2	156.3	6%
Fees and other income	46.4	28.8	61%
Net gains on sale of assets	4.1	4.6	(11%)
Total revenue	216.7	189.8	14%
Operating expenses	(161.7)	(141.1)	15%
Depreciation and amortisation	(37.0)	(20.5)	80%
Operating Cost	(198.7)	(161.6)	23%
Expected credit loss expense	(4.4)	(4.1)	7%
Underlying profit before tax	13.6	24.1	(44%)
Underlying taxation	(3.7)	(5.9)	(37%)
Underlying profit after tax	9.9	18.2	(46%)
Adjustments	(8.6)	(3.0)	187%
Statutory profit after tax	1.3	15.2	(91%)
Ratios			
Net interest margin	1.62%	1.85%	(23bps)
Net interest margin + fees	2.07%	2.19%	(12bps)
Cost of Deposits	0.70%	0.57%	+13bps
Underlying cost to income ratio	92%	85%	+7pp
Cost of Risk	0.06%	0.08%	(2bps)

- **Solid revenue growth**, primarily driven by fees and other income up 61%
- Operating expenses increase reflects **continued growth in regulation, people and technology costs**
- Increase in depreciation driven by investment and IFRS 16 adoption
- Underlying PBT and NIM lower due to IFRS 16, Tier 2 debt costs, management action on balance sheet and mortgage margin compression
- Higher adjustments reflect restructuring and remediation costs
- **Balance sheet actions taken in H1 will impact H2 profitability**

Strategic Initiatives

Continued progress on the strategic initiatives announced in February



1 Expansion north to SME hotspots combined with new products and digital services will power future growth

Significant opportunity as we move North

- Midlands - 4 new stores in the Birmingham area
- North - Manchester 2019, Liverpool 2019 and Sheffield Q1 2020
- Expecting c.10 new store openings in 2019 (3 already opened)



Increasing our geographical coverage⁽¹⁾



- To support our expansion and brand recognition in new markets, we will:
 - Increase brand promotional activity
 - Price products competitively
- Flexible store format in line with strategic pivot:
 - Smaller format stores tailored to the demand from the local community
 - Review new store layouts

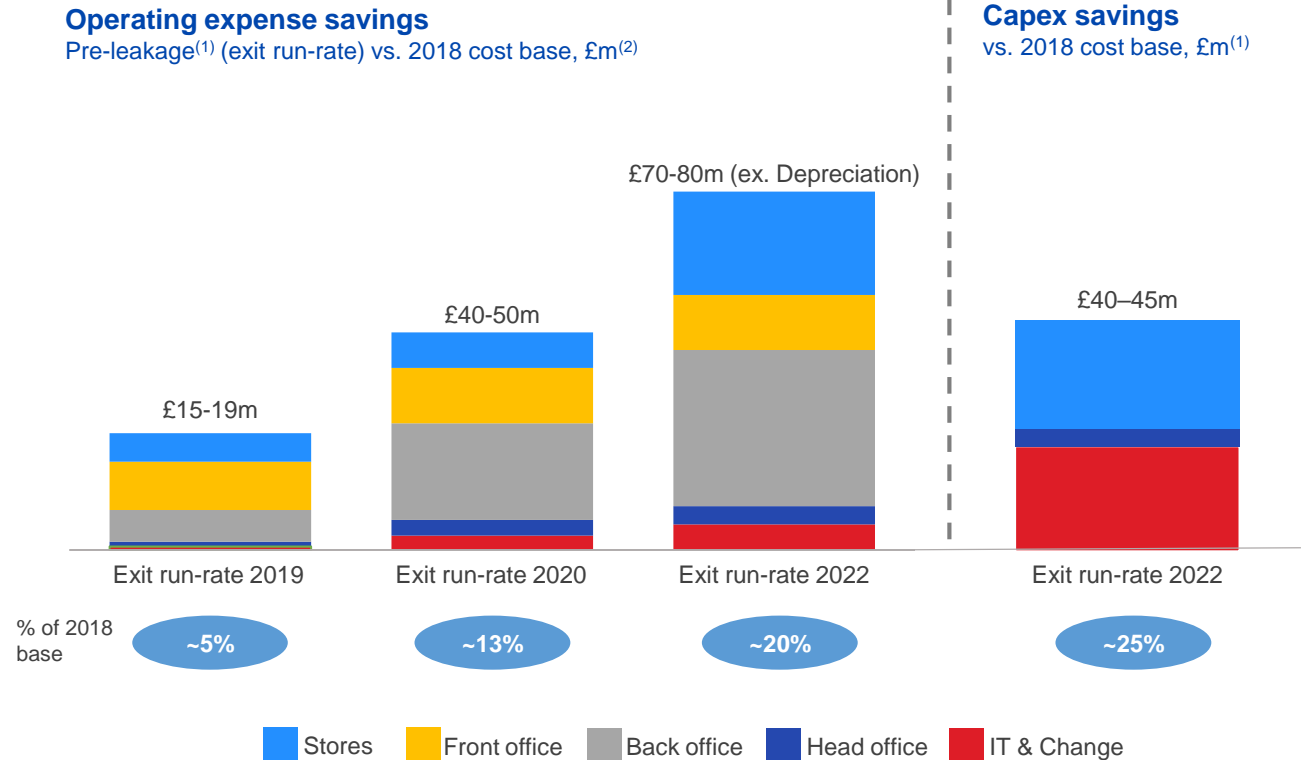
2 Significant operating cost and capex savings identified and a cost transformation program in place

✓ Upgraded savings targets

- Expected top-end of 2019 £15-19m range
- Extended 2022 target to £70-80m from £70-75m

✓ Reduced cost to achieve

- Estimate lowered to £125m from £150m
- Cost to achieve mainly comprises capex investment over a 3 year period

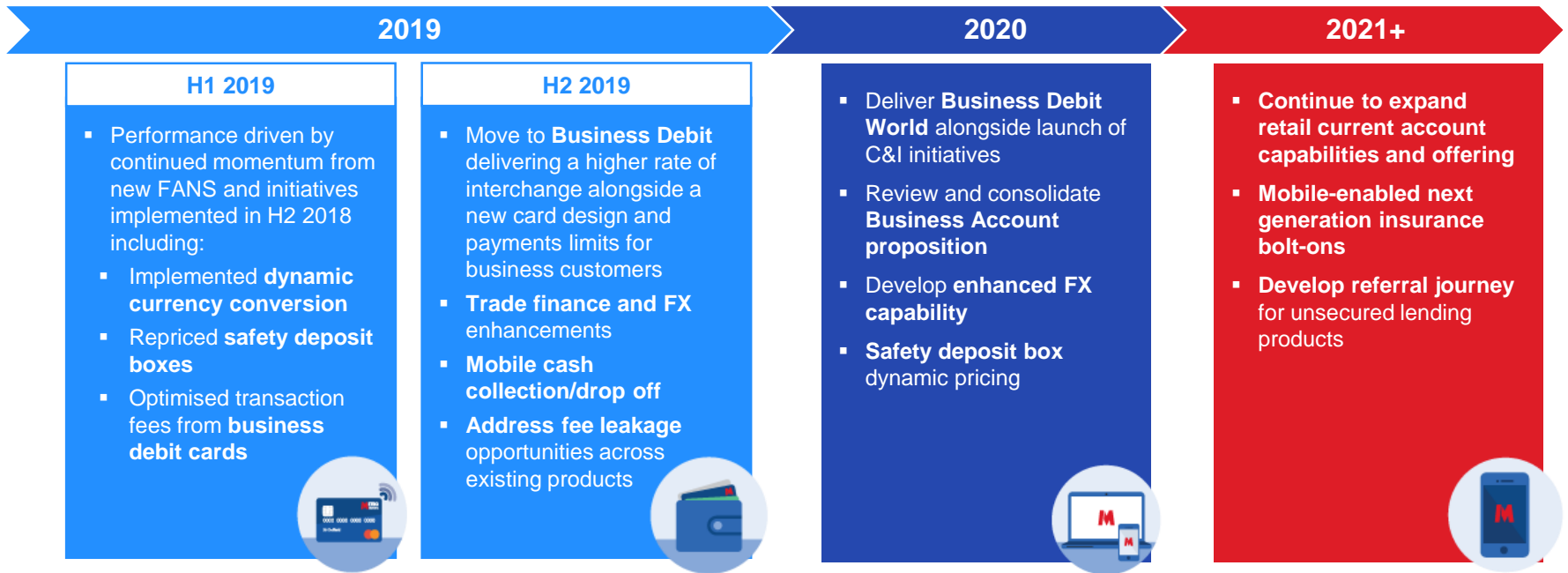


3 Continued fee growth will be powered by a focus on our card proposition as well as new product pricing and features

+61%
Fees and other
income Growth
YoY

Initiatives focused on driving fee growth

- Evolve our **card proposition** for business customers
- Embed and develop **FX capability**
- Develop **paid-for services for retail customers**, including tech-enabled smart insurance propositions, alongside new current account propositions
- **Smart pricing approach to residual Safe Deposit Box capacity** to drive utilisation; new geographies expected to bring strong demand



3 Capability & Innovation Fund investment in new digital innovations will make life easier for SMEs and generate new revenue streams

Supporting businesses as they grow with market-leading digital innovations...

Open an account at a time that's convenient to them. At home, at work, at our store
Business Current Account Online



Receive alerts to manage cash flow
Business Insights



Integrate bookkeeping and banking: simplifying invoicing/receipt/ VAT
MFlow



Reconcile receivables automatically
MPay



Save time visiting the bank
Mobile cash collection/Drop off



Full integration with accounting software, open banking
MFlow+



...backed by the very best physical infrastructure and service model

Building on our existing SMEs service offering:

Open early 'til late

Dedicated local business manager

Card payment terminal collection in-store

Specialist sector teams

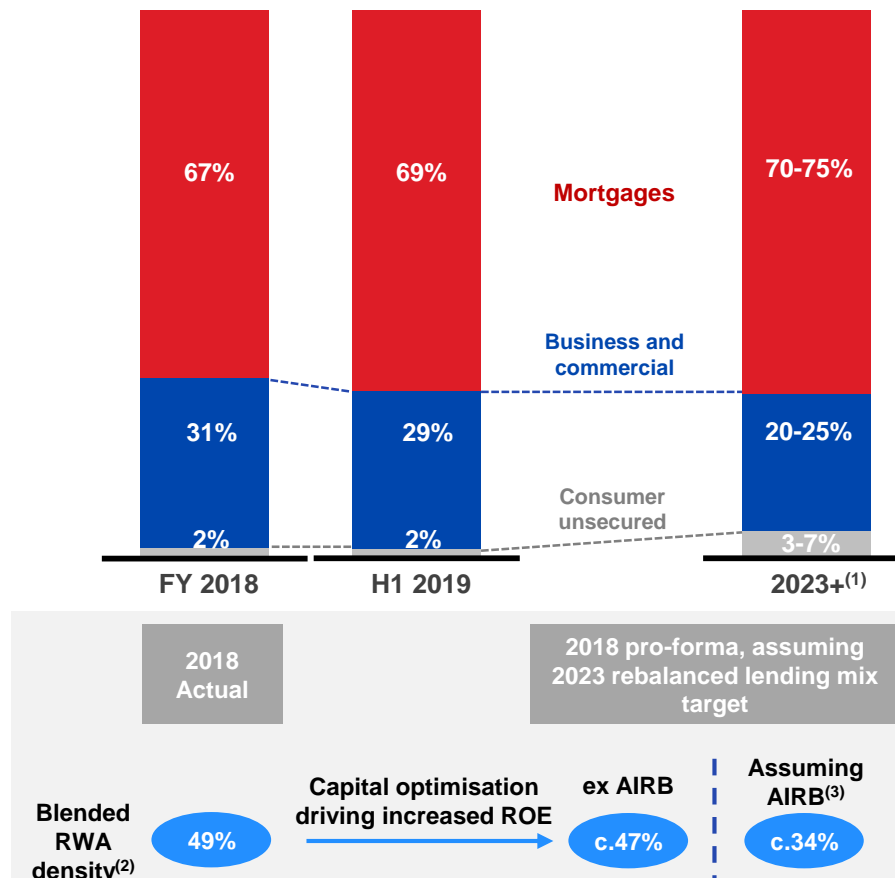
24 hr phone banking

4 Rebalancing our lending mix and growth to optimise capital efficiency and ROE

Implementation of initiatives on track

- Continue to **build lending around low risk cost-efficient and higher ROE mortgages**
- **Scaled back higher risk density** commercial real estate and PBTB lending in line with our evolved strategy
- **Committed to supporting SMEs**
 - **Unsecured capability on track** for roll-out in 2020:
 - Small Business **Loan platform** giving loan finance through best in class fintech partnership
 - **Enhanced** SME overdraft proposition with a straight forward preapproved limit
 - New **'MCard' credit card** allowing businesses to manage expenditure in a controlled and flexible way
 - Revolving Credit Facility with **flexible payment**
 - Developing digital end-to-end **secured lending** for 2021

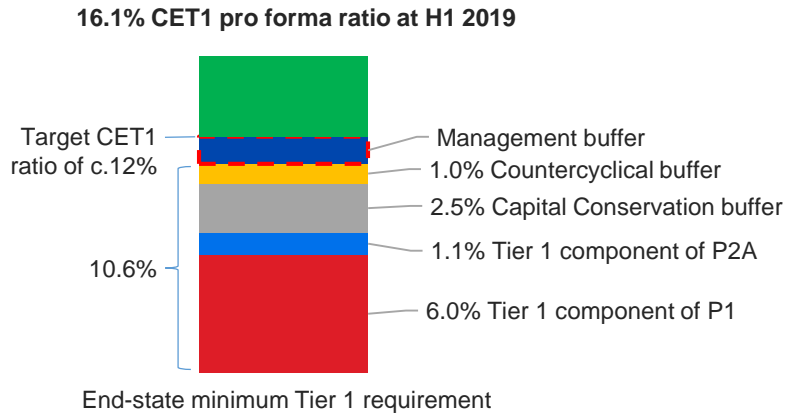
Target lending mix reaffirmed



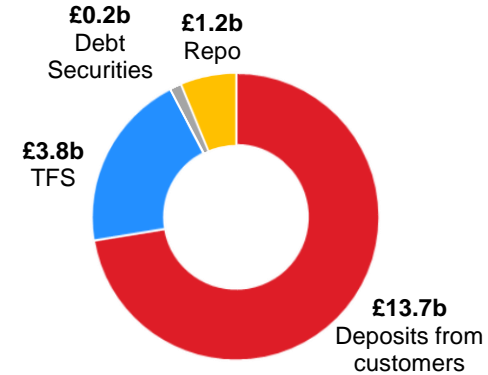
MREL, Capital and Funding

Capital, funding and liquidity

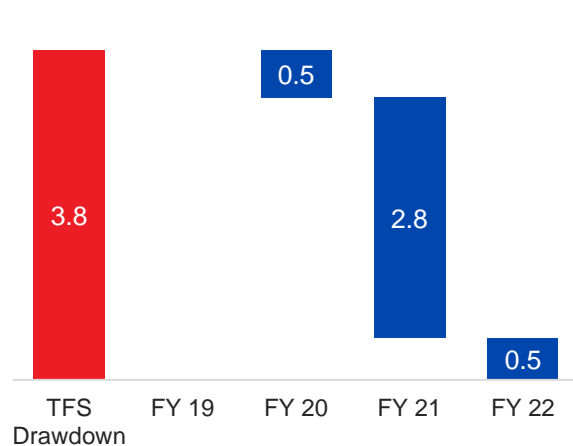
CET1 target vs requirements as percentage of RWAs⁽¹⁾



Funding split as at H1 2019⁽²⁾



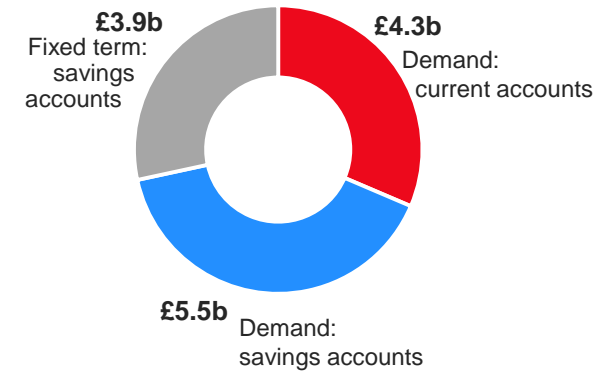
TFS contractual repayment profile (£b)



TFS to be repaid through combination of:

- Deposit growth to exceed lending growth over period to repayment
- MREL
- Pay-down/sale of non-LCR investment securities

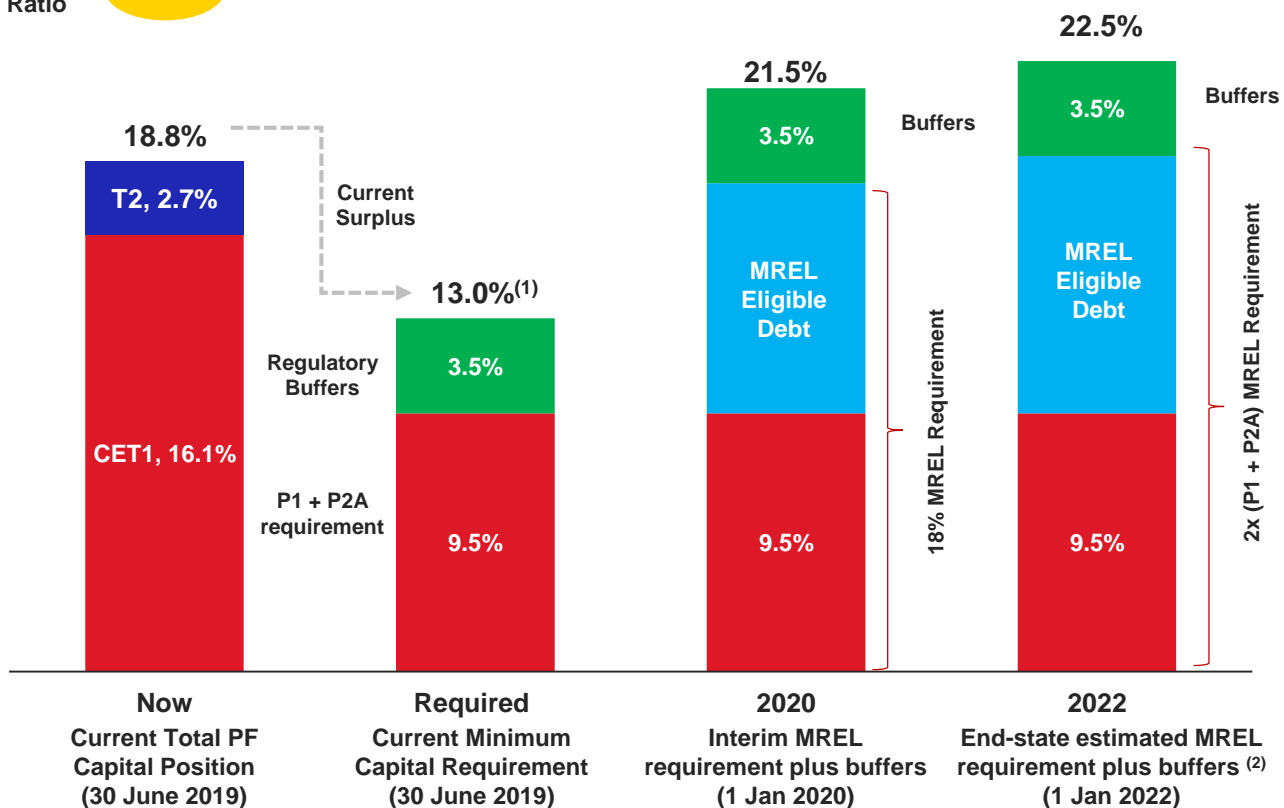
Split of deposits as at H1 2019



Robust capital position

Leverage Ratio

7.2%



- Committed to maintaining a strong capital position
 - Minimum CET1 ratio of c.12%
 - Regulatory leverage ratio greater than 4%
- Interim MREL requirement plus buffers of 21.5% by 1 January 2020
- End-state estimated MREL requirement plus buffers of 22.5%⁽²⁾ from 1 Jan 2022
- RWAs at H1 2019 of £9,372m⁽³⁾

Summary

Model remains strong

- ✓ Deposit flows returned to growth with over £1 billion of inflows in June-August
- ✓ Rebalancing of asset base on track
- ✓ Upgraded cost targets and reduced cost to achieve
- ✓ Continued fee income growth in H1 19, up 61% y-o-y with more services in build
- ✓ Delivery of C&I capability on-track to deliver new digital services
- ✓ Northern and Midlands expansion underway with Birmingham sites, Manchester and Liverpool opening in H2
- ✓ Continued strength in personal current accounts (up 23%) and business current accounts (up 19%) y-o-y

Medium-term guidance reaffirmed

Deposit growth	c.20% per annum, c.2% share of the market by 2023
Store growth	c.8 new stores a year plus C&I funded store growth
Average deposits per store per month	>£4m
Loan to deposit	85% – 90%
Cost of risk	15bps – 30bps through the cycle
Cost to income	55% – 60% by 2023
Capital	12% minimum CET1 ratio and leverage ratio >4%
RoE	Low double digit RoE by 2023

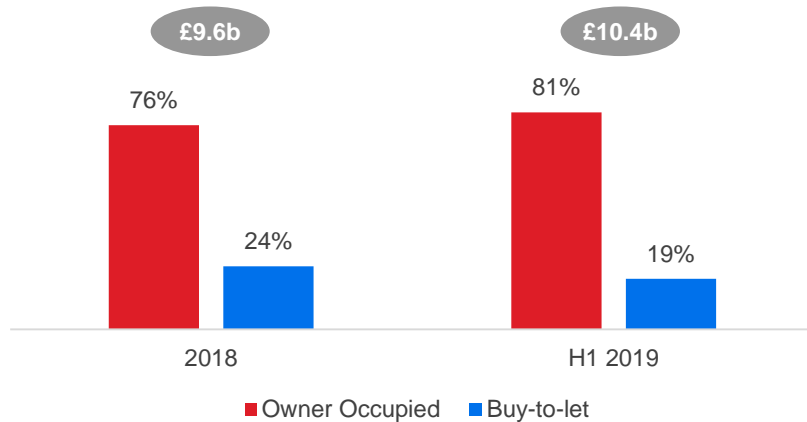
Key credit highlights

- ✓ Following a challenging H1, actions taken to strengthen the balance sheet
- ✓ Implementation of strategic initiatives underway to balance growth, profitability and capital efficiency
- ✓ Resilience and significant momentum in the customer franchise with continued strong current account growth
- ✓ Deposit flows returned to growth with over £1 billion of inflows June-August
- ✓ Liquid balance sheet, funded with low cost deposits
- ✓ Conservative, low risk and diversified lending portfolio
- ✓ Strong asset quality with 6bps cost of risk in H1 19
- ✓ Robust capital position with CET1 ratio at 16.1%¹
- ✓ Governance and leadership changes
- ✓ Unique, award-winning customer-centric model supported by new, scalable and adaptable IT platform

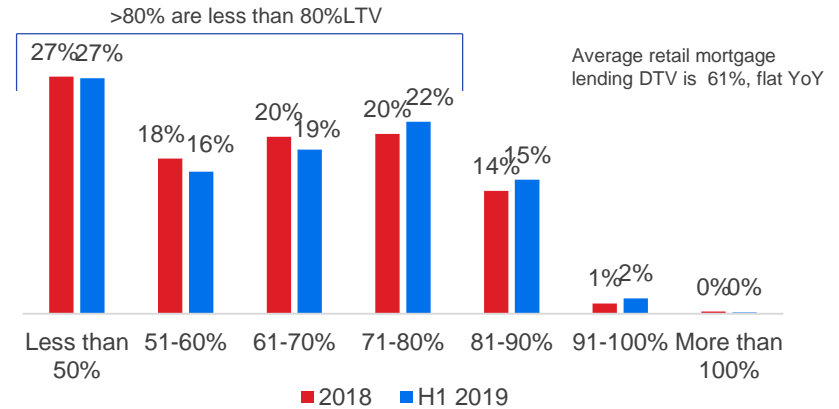
Appendix

Retail mortgage portfolio

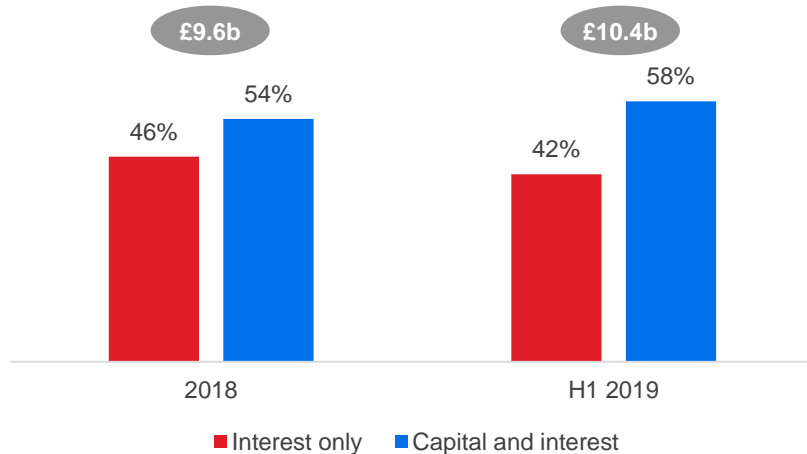
Total retail mortgages – Owner occupied and BTL split



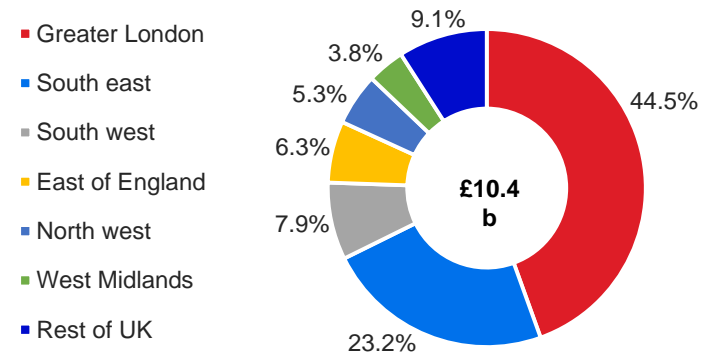
Total retail mortgages debt-to-value profile



Total retail mortgages repayment type

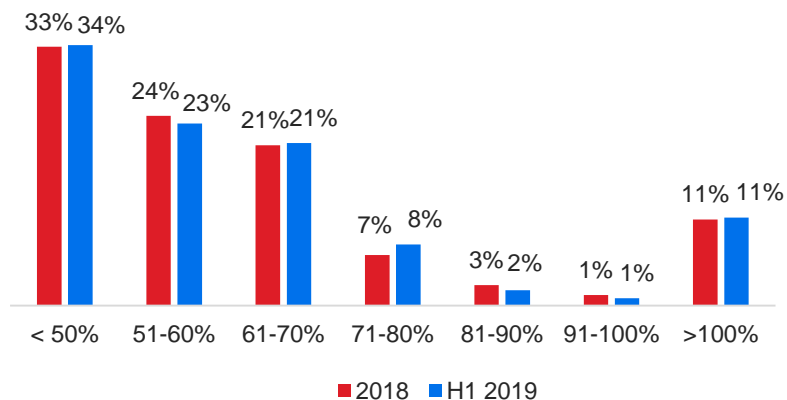


Total retail mortgages geographical split⁽¹⁾

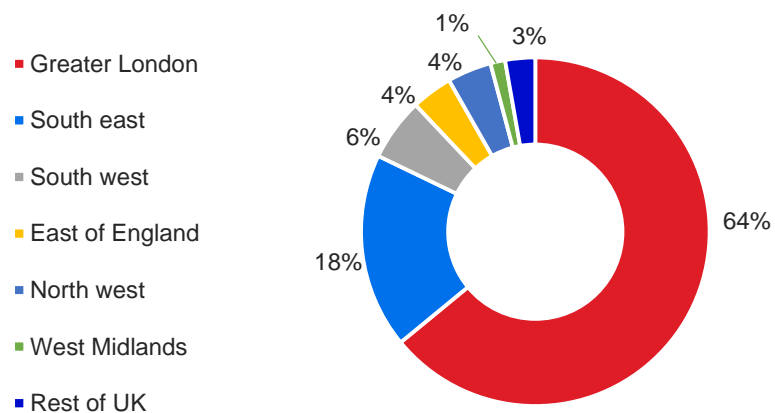


Commercial lending

Debt-to-value profile



Geography



Industry sector

Industry Sector	30 Jun 2019 (£m)	31 Dec 2018 (£m)
Real estate (rent, buy and sell)	2,354	2,547
Legal, accountancy and consultancy	408	384
Health and social work	274	217
Hospitality	265	235
Retail	93	72
Real estate (management of)	123	99
Construction	75	60
Recreation, cultural and sport	45	1
Investment and unit trusts	3	19
Education	22	52
Real estate (development)	53	15
Other	96	127